The International Chamber of Commerce (ICC)—www.iccwbo.org

The International Chamber of Commerce (ICC) is the institutional representative of more than 45 million companies in over 100 countries. ICC’s core mission is to make business work for everyone, every day, everywhere. Through a unique mix of advocacy, solutions and standard setting, we promote international trade, responsible business conduct and a global approach to regulation, in addition to providing market-leading dispute resolution services. Our members include many of the world’s leading companies, SMEs, business associations and local chambers of commerce.

ICC Publications—Vital information for international business

ICC Publications is the publishing arm of the International Chamber of Commerce. We provide precious resources for international business; invaluable for bankers, lawyers, arbitrators and anyone involved in cross-border trade. The content of ICC’s publications is derived from the work of ICC commissions, institutions and individual international experts.

Our list of products covers three broad categories—ICC standards and rules, practical guidelines, and reference works. The rules and accompanying guidelines, which form the core of the publishing programme, are updated regularly to take account of technical developments and the evolution of commercial and banking practices. Our best known publications, Uniform Customs and Practice for Documentary Credits (UCP) and the Incoterms® rules, have been translated into more than 28 languages.

Local language translations are available from our National Committees (NC). To find your local NC: https://iccwbo.org/about-us/global-network/regional-offices/

Our website 2go.iccwbo.org offers a complete overview of all currently available publications and e-books covering anything you need to know for conducting international business. Further, you will find special offers and complimentary e-books, as well as free trial versions of our online trainings.

For more information please visit us at 2go.iccwbo.org

Contact us: publications@iccwbo.org
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Language codes for ICC Publications:
E: English  S: Spanish  F: French  EF: bilingual English-French

The e-book or the ePub is the digital version of a work that can be downloaded and opened with the free software downloadable here: Adobe Digital Edition (ADE).

For the ICC Model Contracts, titles marked with include fully editable contract.
Business Guide to Trade and Investment
Volume 1—International trade
By Arthur E. Appleton, Patrick F.J. Macrory
ICC Pub. No. 781E, €65
Written by practitioners for the business community, this guide looks in detail at the law of international trade from a business community perspective. It provides a sound introduction to the most important trade concepts. The authors have simplified the complex and technical subjects of trade and investment to make them more accessible. They have reduced technical subjects to readily understandable language. The book provides business guidance in the form of Shaded Tip Boxes, as well as legal details in Text Boxes.

Civil society, opinion leaders, practitioners and academics will all benefit from this work which demystifies international trade and investment agreements.

Business Guide to Trade and Investment
Volume 2—International investment
Edited by Arthur E. Appleton and Patrick F.J. Macrory
ICC Pub. No. 795E, €65
This book provides an overview of rules applicable to making and protecting foreign investments. It will enable the business community, in-house counsel, and government counsel to better understand the types of protection provided by international investment agreements and investment contracts, as well as the range of issues that arise in the arbitration of investment disputes.

ICC Guide to Export/Import
Global business standards & strategies
By Prof. Guillermo C. Jimenez
ICC Pub. No. 790E, €65
The 5th edition of this much-acclaimed Guide is written by renowned international trade expert Guillermo C. Jimenez and will help exporters, importers, logistics experts, lawyers and students to more effectively do their jobs. This vital resource covers everything you need to know about international business: from IP issues and dispute resolution to electronic documentation, international payments, cargo insurance, customs and more.
International Certificate of Origin Guidelines
Facilitating trade through global origin procedures
ICC Pub. No. 809E, €39
Certificates of origin (COs) constitute one of the most important trade documents required by businesses, banks and customs officials to authenticate the origin of exported goods. Annually, millions of certificates of origin are issued by chambers of commerce. This revised edition also introduces the International Certificates of Origin Accreditation Chain.

Using Franchising to Take Your Business International
ICC strategies and guidance for master franchising, area development and other arrangements
ICC Pub. No. 754E, €65
Aimed at franchisors that already have a multi-unit operation that has proven successful in one market, this guide will help you to decide whether or not to take the next step. With a truly global perspective, the authors have taken into account the difference between common law and civil law as well as the amount of legislation in different countries and states. A useful series of annexes and checklists of issues to be included in three of the major contract types used for international expansion make this guide a truly practical tool.

ICC Ethics and Compliance Training Handbook
Guidance by practitioners for practitioners
Edited by François Vincke & Julian Kassum
ICC Pub. No. 741E, €59
This handbook sets out the challenges that companies have to overcome as they build and put into action their corporate compliance programme. It will provide hands-on expertise from distinguished practitioners in the field of corporate integrity and compliance.

Retention of Title
A practical ICC guide to legislation in 37 countries
Edited by Emily O’Connor
ICC Pub. No. 801E, €45 (ePub)
Retention of title clauses are designed to preserve the right of sellers to their goods, often until the purchase price is paid in full. Retention of title is embedded in national or property law, as well as security and insolvency law, making it exceedingly difficult to harmonize. This guide gives a general overview of the legal framework in each of the countries, with a description of the applicable rules.
Model Contracts

**Drafting and Negotiating International Commercial Contracts**

*A practical guide, with ICC model contracts*

By Prof. Fabio Bortolotti

ICC Pub. No. 788E, €125

This third edition clarifies the issues surrounding cross-border contracts and provides solutions to the problems they raise. Completely updated in 2017 to take latest developments into account, this helpful tool includes advice on Incoterms® 2010, Unidroit 2016, the ICC Rules on Arbitration, Rome I, and more. It will be of invaluable help for experts and non-lawyers alike.

**ICC Model Contract | Joint Venture**

ICC Pub. No. 780E, €69

ICC has prepared this Joint Venture Model Contract for use by small, medium-sized or large companies in order to provide them with a unique, balanced platform that is fair to all parties. This model contract allows for a solid decision-making process, a clear allocation of participation and provision of resources, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.

**ICC Model Contract | International Consulting Services—Expanding into a new market**

ICC Pub No. 787E, €69

Companies looking to expand their operations to a new, foreign market often need guidance on a range of issues related to the new market, including brand promotion, market research or local incentive schemes. ICC has drafted this model contract to provide such companies and their advisors with an internationally-applicable, fair, and balanced template.

*Titles marked with ✏ include fully editable contract.*
ICC Model International Sale Contract
Manufactured goods
ICC Pub. No. 811E, €75
Also available in bilingual English-French: €75
This updated version of ICC’s most successful model contract takes into account recent developments in international business and trade finance. It incorporates the latest trade rules, ICC’s Incoterms® 2020, as well as the new Bank Payment Obligation (BPO) rules developed jointly by the ICC Banking Commission and SWIFT.

ICC Model Contract | Distributorship
ICC Pub. No. 776E, €69
Updated in 2016, the ICC Model Distributorship Contract is an invaluable tool for traders negotiating international distribution agreements. It includes the uniform contractual rules and their application in a simple and general form to assure equal balance for both parties.

ICC Short Form Model Contract | International Commercial Agency and Distributorship
ICC Pub. No. 791E, €62 (eBook)
ICC Short Form Model Contracts gives a clear and concise presentation of both types of contract Model Agency and Distributorship. It provides essential model clauses for drafting simplified contracts and is an invaluable tool for international traders.

ICC Model Contract | Consortium Agreement
ICC Pub. No. 779E, €69
Companies of all sizes wanting to cooperate on major projects, whether international or domestic, require solid and balanced terms and conditions for such cooperation. The model accommodates the desire of all parties for a solid unanimous decision making process, a clear allocation of participation and provision of resources, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.

Titles marked with include fully editable contract.
Selective distribution agreements allow the exporter to better control the way his products are marketed by creating a direct link between the exporter and the retailers who sell his products to the final consumer. The model provides a sound legal basis upon which parties can quickly establish an even-handed agreement acceptable to both sides. It saves resources for companies and their legal advisers. This ICC model contract takes account of all these specifics and contains enough flexibility for the parties to work out special situations for themselves.

Updated in 2015 to take into account recent developments in the law of agency, this model contract addresses questions of sales through the Internet, indemnity, arbitration and the principles of law generally applicable to agency contract (“lex mercatoria”).

Updated in 2015, the model provides a unique and balanced legal platform that takes into account the interest of all parties involved in non-circumvention and non-disclosure agreement and minimizes the risks of fraud and misunderstanding. It includes a definition of the services to be provided by the intermediary and a description of the exclusive rights of the intermediary.

The ICC Model Confidentiality Agreement and its stand-alone model confidentiality clause are designed to assist business people and lawyers in business transactions across all borders. Both models allow parties to tailor the provisions to their transactions, providing alternative language for situations having more than one solution.
ICC Model Turnkey Contract for Major Projects
ICC Pub. No. 797E, €75
The ICC Model Turnkey Contract for Major Projects provides contractors and employers with a unique, balanced platform that is fair to all parties. At the same time, the model accommodates the desire of all parties for price and scope certainty, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.

ICC Model International Transfer of Technology Contract
ICC Pub. No. 674E, €69
This model contract covers the situation where a manufacturer licenses a package of information and industrial property rights to a licensee company. The licensee can then also manufacture the products, using the licensor’s technology. A detailed introduction and helpful annexes make this model a vital tool for international licensors and licensees who seek a form that is fair and balanced for both sides and can be used across a range of industries.

ICC Model International Franchising Contract
ICC Pub. No. 712E, €69
This model responds to a growing need for a simple and user-friendly model contract that reflects the diversity of franchising contracts. An expanded introduction and a helpful commentary offer invaluable explanations and alternative drafting solutions.
PLUS: Includes the text of the contract on a new and improved CD-Rom.

Titles marked with ⌨️ include fully editable contract.
ICC Model Contract for the Turnkey Supply of an Industrial Plant
ICC Pub. No. 653E, €62.10 (eBook)
This ICC model covers the type of turnkey contract that is limited to the plant or production line and does not extend to items which “surround” the plant, such as buildings, supply of energy, etc. Generally governed by the rules on sale contracts, it has special characteristics: the supplier’s main obligation is to supply the equipment and assist the purchaser during erection and start-up; the supplier performs its obligations within facilities that are under the purchaser’s control. The contract takes account of these specifics and contains enough flexibility for the parties to work out special situations for themselves.

ICC Model Mergers & Acquisitions Contract 1: Share Purchase Agreement
ICC Pub. No. 656E, €62.10 (eBook)
This model is an invaluable tool for parties and lawyers who are not specialized in M&A contracts and helps drafting a simple contract. It covers the most common issues involved such as pre-closing and post-closing undertakings, price and closing, restrictive covenants, confidentiality and others.

ICC Model International Trademark License
ICC Pub. No. 673E, €69
ICC Model International Trademark License addresses the situation where the owner of a well-known trademark licenses the trademark to a company which will use it with respect to products not manufactured or sold by the licensor. In this case, it is assumed that the licensed products will be designed and developed by the licensee, and that the main preoccupation of the licensor is to ensure that the licensed products conform to the overall image of the licensor and its trademarks.
Incoterms® Rules

Incoterms® 2020
By the International Chamber of Commerce
ICC Pub. No. 723E, €45
Also available bilingual English-French: €50
The Incoterms® rules provide specific guidance to individuals for import and export. This new edition includes updates that reflect today’s ever-changing trade landscape. *Incoterms® 2020* is available in 28 languages. Learn more at [www.incoterms.org](http://www.incoterms.org).

ICC Guide to Incoterms® 2010
By Jan Ramberg
ICC Pub. No. 720E, €59
This guide analyses in detail each of the 11 Incoterms® rules, helping traders avoid costly misunderstandings by clearly defining the responsibilities of sellers and buyers for the delivery of goods.

ICC Guide on Transport and the Incoterms® 2010 rules
By the International Chamber of Commerce
ICC Pub. No. 775E, €49.
Also available in French: €49
This handbook provides clarity on the issues arising in the interrelation of contracts of carriage, as well as Incoterms® 2010 rules used in contracts. The guide also offers knowledge into addressing the complex steps of today’s logistics chains.

Making Money with Incoterms® 2010
Strategic use of Incoterms® 2010 rules in purchases and sales
By Arthur O’Meara
ICC Pub. No. 984E, €49
This book offers strategic and tactical insight to negotiate the minimisation of landed costs and maximisation of profit in international and domestic transactions. Perspectives from both the purchasing and sales sides of the exchange are included.
Incoterms® 2020
Wall chart
Size: 30cmx63cm
ICC Pub. No. 803E, €65
(Ten per package)
Ideal for easy referencing, this full colour illustrated poster outlines the responsibilities of buyers and sellers under each of the 11 Incoterms® rules.
Also available in French: €65

Incoterms® 2020
Pocket guide
Size: 7.5cmx11cm
ICC Pub. No. 749E, €15
(Five per package)
For those on-the-go, this handy pocket guide offers a quick breakdown of each of the Incoterms® rules. The practical reference tool makes verifying the 11 trade terms simple—whether you are in a meeting or travelling for business.
ICC Uniform Customs and Practice for Documentary Credits—UCP 600
ICC Pub. No. 600E, €20
Also available bilingual French English: €20

*Uniform Customs and Practice for Documentary Credits* (UCP) is a set of rules on the issuance and use of letters of credit. For more than 85 years, the UCP have governed letter of credit transactions worldwide. The rules now also include version 2.0 of the eUCP—the 14 articles of ICC’s supplement to the UCP that govern presentation of documents in electronic form.

ICC Uniform Customs and Practice for Documentary Credits—A4 Leaflet
ICC Pub. No. 600 LE, €60 (per pack of 25)

The leaflet contains the full text of the UCP 600 (including the 12 articles of the eUCP, governing presentation of documents in electronic or part-electronic form) in a handy format: 8 page, fold-out Leaflet, size 21 x 29.7 cm

The Complete UCP
Uniform customs and practice for documentary credits texts, rules and history 1920-2007
Written and compiled by Dan Taylor
ICC Pub. No. 683E, €45

*The Complete UCP* traces the history of the rules from their inception more than 80 years ago through their latest revision, UCP 600, which came into effect on 1 July 2007. Each text is accompanied by an incisive, detailed commentary explaining the major changes from one UCP to another.
Insights into UCP600
Collected articles from DCI 2003-2008
Edited by Ron Katz
ICC Pub. No. 682E, €45
These expert commentaries follow the debate on the main issues in the new UCP from its inception through its final implementation in 2007. Insights into UCP600 contains almost 70 articles on UCP600 written for the magazine DCInsight: 39 articles written prior to the adoption and 30 articles after the adoption of UCP600.

Users’ Handbook for Documentary Credits under UCP 600
ICC Pub. No. 694E, €49
The Users’ Handbook is an introduction to users of letters of credits as well as to sellers and buyers who seek to increase their access to cross-border markets. It clearly illustrates how both commercial parties and bankers have used this remarkable commercial device, the documentary credit, to achieve their objectives in international business.

Banking Rules and Guides

International Standard Banking Practice
ICC Pub. No. 745E, €20
Also available in French: €20
To reflect current best practice and recent developments in the world of trade finance, the ICC Banking Commission has now updated the successful International Standard Banking Practice (ISBP). This publication will greatly help harmonize practice worldwide and thus facilitate the flow of world trade. If you use documentary credits and other trade finance products in your daily job, you should definitely have a copy on your desk.
ICC Uniform Rules for Collections—URC
ICC Pub. No. 522E, €20
Also available in French: €20
The ICC Uniform Rules for Collections are a practical set of Rules to aid bankers, buyers, and sellers in the collections process. URC 522 underlines the need for the principal and/or the remitting bank to attach a separate document, the collection instruction, to every collection subject to the Rules. The Rules have been prepared to resolve problems that practitioners have experienced in their everyday operations since 1979 and now include the Supplement for Electronic Presentation (eURC) Version 1.0.

International Standby Practices—ISP98
ICC Pub. No. 590E, €20
International Standby Practices is a new set of rules and best practice for users of standby letters of credit. Though standby letters of credit have similarities with commercial letters of credit and other financial instrument, there are significant differences in scope and practice. A new set of Rules was therefore required for this workhorse of commerce and finance and ISP 98 fills this important gap in the market place.

ICC Uniform Rules for Demand Guarantees—URDG 758
ICC Pub. No. 758E, €20
Also available bilingual French English version
The ICC Uniform Rules for Demand Guarantees (URDG) reflect international standard practice in the use of demand guarantees and balance the legitimate interests of all parties. The current edition, URDG 758, was officially endorsed by the UN Commission on International Trade Law (UNCITRAL) in July 2011.

Guide to ICC Uniform Rules for Demand Guarantees
By Dr. Georges Affaki & Sir Roy Goode
ICC Pub. No. 702E, €119
This Guide is a vital tool to help you efficiently use ICC’s Uniform Rules for Demand Guarantees—indispensable for issuers and users of guarantees and their advisors. The authors have put the essence of their experience in research and teaching the law and practice of demand guarantees over a period of twenty years.
ICC Uniform Rules for Bank-to-Bank Reimbursements under Documentary Credits

ICC Pub. No. 725EF, €12.50
This revision was approved by the Commission on Banking Technique and Practice on 15-16 April 2008. The text is presented on a leaflet format and there are 10 leaflets per set.

Uniform Rules for Bank Payment Obligations

ICC Pub. No. 750E, €20
Bank Payment Obligations enable banks to mitigate the risks associated with international trade to the benefit of both buyers and sellers. They enable flexible financing propositions across the supply chain, from pre-shipment to post-shipment. The world's first rules on BPOs will help harmonize Supply Chain Finance practices and foster a better understanding of those innovative practices.

The ICC Guide to the Uniform Rules for Bank Payment Obligations

By David J. Hennah
ICC Pub. No. 751E, €65
This manual will guide practitioners in their interpretation of the Uniform Rules for Bank Payment Obligations and provide substance to the practical application of the URBPO in the context of real life business scenarios. Vital reading for any trade finance practitioner.

ICC Uniform Rules for Forfaiting—URF 800

Including model agreements
By the ICC Banking Commission and the International Forfaiting Association (IFA)
ICC Pub. No. 800E, €20
Also available bilingual English-French: €20
The value of the forfaiting market is estimated at more than US$ 300 billion annually. The use of global rules and standards helps avoid misunderstandings, harmonizes best practice around the globe and facilitates dispute settlement. For the first time, ICC’s URF now provide a standard set of forfaiting rules that reflect a broad consensus among bankers, users and all members of the forfaiting community worldwide.
Banking Regulation 2nd Edition
ICC Pub. No. 979E, €220
Regulation has become so important to the way financial markets operate. This publication offers a comprehensive overview of Banking Regulation across 25 jurisdictions. Key information and highlights of all major aspects of banking regulation facilitates the understanding of the bank regulatory framework in each jurisdiction.

Bank Guarantees in International Trade
Edited by Roeland F. Bertrams, 4th edition
ICC Pub. No. 975E, €220
This collection is a comprehensive study of the legal and practical aspects of bank guarantees and standby letters of credit. Using new developments in legal writing from various countries, it builds an analysis of how the practical applications of guarantees have established a new pattern of law. This series can be used in both civil and common law jurisdictions.

Collected DOCDEX Decisions 2012-2016
Decisions by ICC experts on documentary credits, collections and demand guarantees
ICC Pub. No. 786E, €65 (ePub)
Covering cases from 2012-2016, this is the fourth volume in the series of DOCDEX Decisions. It includes 30 Decisions providing valuable insights into the reasoning behind the experts’ final judgments on letter of credit disputes.

Collected DOCDEX Decisions 2009–2012
Decisions by ICC experts on documentary credits, collections and demand guarantees
ICC Pub. No. 739E, €58.50 (eBook)
Each volume contains decisions about the most controversial provisions of the latest revision of ICC’s universally used rules on letters of credit, UCP 600. The collection also contains cases dealing with UCP 500, URDG 458, and URC 522.
**2018 Annual Review of International Banking Law & Practice**
By the Institute of International Banking Law and Practice
ICC Pub. No. 986E, €99 (ePub)
This reference includes:
> 19 Articles written by key experts from around the globe
> 94 case summaries from decisions rendered in 2017
> 10 Practice reports
> Statutes & government actions
> Previous years are also available.

**The Law of Letters of Credit in China**
Commentary and materials on the Chinese Supreme People's Court's judicial interpretations of letters of credit
By Jin Saibo
ICC Pub. No. 736E, €59
This book is indispensable for anyone doing export/import transactions with China. Detailed comments, in-depth explanations and critical analyses enable trade finance practitioners to better understand the L/C system and related judicial interpretations in China.

**Banking Commission Opinions**

**ICC Banking Commission Opinions 2018-2019**
R901-R917
Edited by Gary Collyer
ICC Pub. No. 807E, €25 (ePub)
This volume contains the Opinions R901-R917 that were approved by the ICC Banking Commission in 2018-2019. The Opinions relate to UCP 600 and ISBP 745.
ICC Banking Commission Opinions 2017
R886-R900
Edited by Gary Collyer
ICC Pub. No. 802E, € 25 (ePub)
This volume contains the Opinions R886 – R900 that were approved by the Commission in 2017. The majority of Opinions relate to transactions subject to UCP 600. The book also includes Opinions referring to the content of ISBP 745 as well as an Opinion on URC 522.

ICC Banking Commission Opinions 2016
R867-R885
ICC Pub. No. 799E, €25 (ePub)
This volume contains the Opinions R867-R885 that were approved by the Commission in 2016. The majority of Opinions relate to transactions subject to UCP. The ePub also includes Opinions referring to the content of ISBP 681 and 745 as well as an Opinion on URBPO 750.

ICC Banking Commission Opinions 2012-2016
New opinions on UCP 600, ISBP 681, ISBP 745, URC 522 and URDG 758
ICC Pub. No. 785E, €69
The Opinions series represents the Commission’s official interpretations of how ICC’s rules are to be used in specific situations. In this volume, practitioners will find answers to frequently asked questions such as: How to sign and declare the signing capacity under a transport document? Can a credit amount be underdrawn when a documentary requirement includes a final shipment certificate? How to determine an original insurance document and how many originals need to be presented.

ICC Banking Commission Opinions 2009–2011
New opinions on UCP 600, ISBP 681, UCP 500, URC 522 and URDG 758
ICC Pub. No. 732E, €69
The Opinions series represents the Commission’s official interpretations of how ICC’s rules are to be used in specific situations. For decades they have provided unrivalled guidance to practitioners and been referred to by judges worldwide. Essential reading for any trade finance practitioner, this volume includes the very first decisions on the new URDG 758.
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| **ICC Dispute Resolution Bulletin** | The *ICC e-Bulletin* is published 4 times a year. It includes sections on Doctrine, Case Decisions (Awards, Procedural Orders), Global Developments, ICC Activities, Book Reviews and ICC Dispute Resolution Practice and Procedure. An editorial board of twenty arbitration and dispute resolution specialists from all parts of the world work on the content of the Bulletin.  
*ICC Members: free of charge  
Non members: €180 yearly subscription* |
ICC Pub. No. 729E, €119  
The indispensable companion to the 2012 *ICC Rules of Arbitration*. Written by former top-level executives of the ICC Court, this authoritative guide provides clear, in-depth commentary, statistics and comparisons. It shows you how the rules are used by the ICC Court, its Secretariat, arbitrators and parties and gives practical tips on how to conduct proceedings efficiently. |
| **Collection of ICC Arbitral Awards 2012-2015** | Recueil des sentences arbitrales de la CCI  
By Jean-Jacques Arnaldez, Yves Derains, Dominique Hascher  
ICC Pub. No. 987 E, €265  
This seventh volume contains extracts of cases handled by the ICC Court of Arbitration. In addition to providing a wealth of information in a highly accessible manner, this book includes case notes and expert commentaries on the awards. A consolidated analytical table, in both English and French, contains extensive cross-references based on the terminology used in awards and case notes.  
This publication is invaluable to both scholars and practitioners involved in the drafting and negotiation of international commercial contracts and the resolution of international commercial disputes. |
Collection of ICC Arbitral Awards 2008-2011
ICC Pub. No. 748EF, €265
This collection of ICC Arbitral Awards is a vital reference for scholars and practitioners of international arbitration alike. This edition supplements five previous and successful volumes. Together, they cover nearly 40 years of work of the ICC Court of Arbitration. In addition to providing a wealth of information in a highly accessible manner, it includes case notes and expert commentaries on the awards.

International Arbitration Under Review
Essays in honour of John Beechey
Edited by Andrea Carlevaris, Laurent Lévy, Alexis Mourre and Eric A. Schwartz
ICC Pub. No. 772E, €135
This collection of 34 articles provides informed commentary by leading arbitration specialists on some of today’s most pressing subjects, including procedural efficiency, arbitrator independence and investor-state dispute settlement (ISDS). The book also contains articles on arbitral appeal procedures, responsibilities of institutions, dissenting opinions, remission of awards, use of arbitration in disputes arising from mass disasters, and party representation by foreign lawyers.

Summaries of UAE Courts’ Decisions on Arbitration 2012-2016
Including DIFC Courts decisions—Second Edition
Edited by Hassan Arab, Lara Hammoud and Graham Lovett
ICC Pub. No. 789E, €68
This second edition comprises 43 carefully selected recent judgments (2012-2016) from the Federal Supreme Court, the Abu Dhabi Court of Cassation, Dubai Court of Cassation and the DIFC Courts.

Summaries of UAE Court’s Decisions on Arbitration
ICC Pub. No. 746E, €61.20 (eBook)
This collection of arbitration case summaries and judgments provides insight into how arbitration works and how it is treated by the judiciary in the United Arab Emirates (UAE). A helpful tool for lawyers, arbitrators and other professionals involved in UAE related arbitration proceedings.
**ICC Arbitration in Practice**

By Verbist, Schäfer and Imhoos, Second Edition
ICC Pub. No. 782E, €150

This book is an essential resource for company lawyers who wish to familiarize themselves with ICC arbitration, assess the pros and cons of entering into an arbitration clause referring to the ICC Rules, or obtain information and guidance on how to proceed in a given situation. Various notes of the ICC Court Secretariat and reports of the ICC Commission on Arbitration and ADR are also included.

**Nappert Prize in International Arbitration**

Edited by Andrea K. Bjorklund
ICC Pub. No. 764E, €69

Selected articles related to commercial or investment arbitration from the 2014 edition of the inaugural Nappert Prize competition in International Arbitration organized by McGill University. The papers cover a range of subjects: the difficult choice-of-law and procedural questions raised by the interface of arbitration with bankruptcy proceedings or mass claims; the genesis of substantive law as developed by arbitral tribunals; and the principle of proximate causation and its transition to international investment arbitration.

**Le contentieux extractif**

Edited by Achille Ngwanza and Gilles Lhuilier
ICC Pub. No. 770F, €65
Available only in French

This publication examines the methods used by the extractive companies, the countries where they are located, lawyers and NGOs in order to control the increasing risks of the mining industry.

**Dispute Resolution and Climate Change**

Edited by Wendy Miles
ICC Pub. No. 778E, €49 (eBook)

This ePublication brings together articles from 18 international dispute resolution and/or climate change specialists who explore ways in which climate change issues may be factored into existing processes and systems of international dispute resolution, in particular international arbitration.
**Agreed!**

**Negotiation/mediation in the 21st century**

By Thierry Garby  
ICC Pub. No. 777E, €65  
Also available in French: €65

In the second half of the 20th century, scientific research unveiled the psychological mechanisms which contribute towards the forming of agreements. Mediation started to break impasses that negotiation could not resolve. This book shows how these findings result in an incredibly powerful method to negotiate contracts and treaties and resolve conflicts of all sorts. Written in an easy-to-read manner and citing many well-known references, this book will appeal to all professionals of negotiation and mediation, lawyers, corporate counsels, unions and association representatives, etc.

**Mediation Practice**

**8 cultures, 16 cases, 128 creative Solutions**

Edited by Greg Bond  
ICC Pub. No. 783E, €65

Mediation Practice is a dialogue between experienced mediation professionals of different nationalities and backgrounds, sharing their ideas on cases from across the globe. The eight mediators provide 16 cases and 128 responses and conclusions to these cases with hundreds of ideas on what mediators might do in specific situations. Full of stories and insights, Mediation Practice is an enriching and entertaining read for all mediation practitioners, students, trainees, and trainers, and for anyone wishing to learn about the real world of mediation.

**International Commercial Mediation Training Role-Plays**

Co-editors: Greg Bond, Colin Wall  
ICC Pub. No. 765E, €99

A compilation of 21 of the best role-plays written for the ICC International Mediation Competition. The role-plays address a range of issues including contractual and quality disputes, cases in intellectual property rights, disputes in the construction industry and cases involving personal conflict in close international partnerships. Each case includes general information for both parties and confidential information for each party. Expert commentary is provided on each role-play from business, legal and training perspectives.
Explaining Why You Lost | Reasoning in Arbitration
Dossier XVIII of the ICC Institute of World Business Law
Edited by Antonio Crivellaro and Mélida N. Hodgson
ICC Pub. No. 810E, €75
In this Dossier international experts discuss the reasoning in international commercial disputes, the award writing, the cost involved. A focus is made on control under Swiss Law. And how reasoning in arbitration is applied in different field.

Hardship and Force Majeure in International Commercial Contracts | Dealing with unforeseen events in a changing world
Dossier XVII of the ICC Institute of World Business Law
Edited by Fabio Bortolotti and Dorothy Ufot
ICC Pub. No. 796E, €75
Parties need to be able to analyse the nature and characteristics of force majeure and hardship and look for contractual clauses which can regulate these issues in conformity with their needs. Written by international practitioners, this dossier explores the evolution of the rules on hardship, the ICC Clause on Hardship and the perspectives of contract adaptation by arbitrators. The section on Force Majeure includes an overview of recent arbitral case law, analysis of the ICC 2003 Force Majeure Clause and an update on its revision.

Expedited Procedures in International Arbitration
Dossier XVI of the ICC Institute of World Business Law
Edited by Laurent Lévy and Michael Polkinghorne
ICC Pub. No. 793E, €75
The amended ICC Rules of Arbitration entered into force on 1 March 2017. They include an ICC expedited procedure automatically applicable to cases with an amount in dispute below USD 2 million unless expressly excluded by the parties. This Dossier explores some of the ways and means to conduct proceedings in a reasonable time without jeopardising due process.
Dispute Prevention and Settlement through Expert Determination and Dispute Boards

Dossier XV of the ICC Institute of World Business Law
Edited by Filip De Ly, Paul-A. Gélinas
ICC Pub. No. 792E, €75

Thirteen international experts share their knowledge and their experience on the impact of applicable law, contract law issues, procedural issues and the relationship between Expert Determination or Dispute Boards on the one hand and litigation and arbitration on the other.

Class and Group Actions in Arbitration

Dossier XIV of the ICC Institute of World Business Law
Edited by Bernard Hanotiau and Eric Schwartz
ICC Pub. No. 771E, €75

Is there a place for such proceedings within the framework of the arbitration process? Class action procedures, as developed in the United States court system and more recently in Canada, are almost nonexistent in Europe. The book highlights the lessons learned from cases in the US and in Europe.

Addressing Issues of Corruption in Commercial and Investment Arbitration

Dossier XIII of the ICC Institute of World Business Law
Co-editors: Domitille Baizeau, Richard H. Kreindler
ICC Pub. No. 768E, €67.50 (e-book)

The topics covered include the impact of corruption on “gateway issues” of arbitrability, jurisdiction, admissibility and procedure; the arbitrator’s rights and duties to investigate and report corruption. It also addresses the most recent thinking and case law on the burden and standard of proof for allegations of corruption as well as the consequences and effects of allegations or positive findings of corruption on the dispute on the merits and the enforceability of the award respectively.

Jurisdictional Choices in Times of Trouble

Dossier XII of the ICC Institute of World Business Law
Co-editors: Georges Affaki, Horacio Grigera Naon
ICC Pub. No. 755E, €75

Written by arbitrators, academics and practitioners, this Dossier addresses the multiple challenges facing the jurisdiction such as Unilateral Dispute Resolution Clauses, Asymmetrical Arbitration Clauses, Hague Convention on choice of court agreements and other arbitration and court proceedings.
The International Chamber of Commerce, the World Business Organization, based in Paris, is the global leader in the development of standards, rules and reference guides for international trade. As a think-tank for the International Chamber of Commerce, particularly in the field of arbitration, the ICC Institute of World Business Law continues to fulfil its dual mission of providing training and acting as a knowledge broker, chaired by Yves Derains.

Through this latest publication, the Dossier X: Third-party Funding in International Arbitration is published under the auspices of the ICC Institute of World Business Law. This publication gives an overview of the various funding techniques specific to international arbitration. It also analyzes some of the legal issues raised by such funding and the reactions it may arouse amongst practitioners. To give you a complete picture of challenges and opportunities of third-party funding, this vital reference includes points of view of financiers, funders, arbitrators and counsel.

Arbitral procedures are becoming longer, costlier and more complex. How can the different ‘players’ involved in a case ensure that the proceedings remain efficient, harmonious and at the same time respectful of the parties’ rights? Some of today’s leading experts discuss this and other questions, taking into account the points of view of all ‘players’ concerned: arbitrators, counsel, corporate lawyers and arbitral institutions.

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Multiparty Arbitration
Dossier VII of the ICC Institute of World Business Law
Edited by Bernard Hanotiau and Eric A. Schwartz
ICC Pub. No. 701E, €75
Arbitral procedures are becoming more complex as commercial transactions begin to take place in an ever-increasing interdependent world. How can the several parties involved in multiparty contracts and proceedings be harmonized and handled in the interests of the best administration of justice?

Written Evidence and Discovery in International Arbitration
Dossier VI of the ICC Institute of World Business Law
Edited by Teresa Giovannini and Alexis Mourre
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This Dossier seeks to encourage reflection on future practice in relation to documentary evidence in international arbitration, looking for transnational solutions capable of striking a proper balance between efficiency and fairness. It tackles relevant issues including fraud, forgery, confidentiality and privilege.

Interest, Auxiliary and Alternative Remedies in International Arbitration
Dossier V of the ICC Institute of World Business Law
Edited by Filip De Ly and Laurent Lévy
ICC Pub. No. 684E, €75
The aim of this publication is to provide the reader with solutions on how to control the impact of time between the occurrence of the damage and its full compensation. Renowned arbitration professionals Antonias Dimolitsa, John Beechey, Andrea Giardina, John Yukio Gotanda, Gabrielle Kaufmann-Kohler, Alexis Mourre and V.V. Veeder, amongst others, give their own perspective on a wide range of topics related to remedies (contractual remedies, judicial penalties, specific performance) and interest (issue of applicable law, comparative approaches, interest in arbitration practice).
Evaluation of Damages in International Arbitration
Dossier IV of the ICC Institute of World Business Law
Edited by Yves Derains and Richard H. Kreindler
ICC Pub. No. 668E, €67.50 (eBook)
This publication provides the reader with a comprehensive overview of the difficulties encountered by arbitrators, governments and international organizations in calculating the amounts of recoverable damages in cases of international arbitration.

Parallel State and Arbitral Procedures in International Arbitration
Dossier III of the ICC Institute of World Business Law
Edited by Bernardo M. Cremades and Julian D.M. Lew
ICC Pub. No. 692E, €67.50 (eBook)
This Dossier gives the reader a thorough picture of the practical issues raised by the conflicts arising when there is more than one arbitration and when commercial arbitrations run in parallel with state legal procedures.

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